

Qualifications of Appraiser  
**D. WESLEY MOORE, II, MAI, CCIM**  
Louisiana Certified General Real Estate Appraiser #G0664  
Mississippi Certified General Real Estate Appraiser #GA-816NR

**I. EDUCATION**

Louisiana State University, MS in Real Estate Finance (1990)  
Louisiana State University, BS in Finance (1988)  
Louisiana State University, BS in Construction (1985)

Appraisal Institute & Appraisal Foundation - Completion of:  
USPAP - Uniform Standards of Professional Appraisal Practice ('91, '96, '01, '06, '10, '13, '15, '17, '19, '21)  
Course 101 - Introduction to Appraising Real Property (1991)  
Course 102 - Applied Residential Property Valuation (1991)  
Course 201 - Principles of Income Property Appraising (1991)  
Course 202 - Applied Income Property Valuation (1991)  
Course 540 - Report Writing and Analysis (1993)

Commercial Investment Real Estate (CCIM) Institute - Completion of:  
Course CI101- Financial Analysis for Commercial Real Estate (1999)  
Course CI201- Market Analysis for Commercial Real Estate (1998)  
Course CI401- Investment Analysis for Commercial Real Estate (1999)

Courses: Trends in Real Estate (1990-2023), Subdivision Analysis (1991), Wetlands (1992), Environmental Site Assessments (1992), Uniform Commercial/Industrial Appraisal Reports (1994), The Appraiser as Expert Witness (1995), Understanding DCF Software (1998), Special Purpose Properties (1999), Undivided Partial Interests (2000), Divided Partial Interests (2001), Valuation of Detrimental Conditions in Real Estate (2002), HUD MAP Lending (2002, 2012), Valuation of Convenience Stores (2004, 2020), Commercial Leases (2007, 2015), Office Building Valuation: A Contemporary Perspective (2008); Self-Storage (2010); Business Practices & Ethics (2010, 2014, 2019); Analyzing Effects of Environmental Contamination (2010); Separating Real, Personal Property and Intangible Business Assets (2012); Marketability Studies (2012); Complex Litigation Appraisal Case Studies (2013), Liability Issues for Appraisers (2015), Federal Transactions (Yellow Book, 2017), Raise Your Appraisal IQ (2018), Leasehold Valuation (2019), Appraisal Institute National Conference (2019), Analyzing Pipeline Corridors (2021), Inconsistency: It's Hiding in Plain Sight in Your (Commercial) Appraisal (2022), Valuation: What Clients Need (2022)

**II. EMPLOYMENT**

Cook, Moore, Davenport & Associates - 1994 to Present, Principle/Partner in Commercial Real Estate Appraisal Firm  
Louisiana State University - 2000 to Present, Adjunct Instructor of Real Estate Finance  
Appraisal Services, Inc. (John C. Doiron, MAI) - 1990 to 1994, Commercial Real Estate Appraiser  
Hibernia National Bank - 6/90 to 10/90, Commercial Credit Analyst  
LSU Real Estate Research Institute - 1989 to 1990, Graduate Assistantship under C. F. Sirmans, Ph.D.  
Mid-South Measurements, Inc. - 1986 to 1990, Vice-President, Residential Appraisal/Inspection Services  
Arkansas Risk Surveys, Inc. - 1986 to 1988, President, Residential Appraisal/Inspection Services

**III. PROFESSIONAL AFFILIATIONS/QUALIFICATIONS**

Appraisal Institute - Designated Member (MAI Certificate #10634)  
Commercial Investment Real Estate Institute - CCIM Member #8646  
Louisiana Realtors Association - 2015 Appraisal Committee Chairman  
Greater Baton Rouge Association of REALTORS & LA Assoc. of REALTORS - Principal Broker/Member  
Greater Baton Rouge Association of REALTORS - 2005 Member of Board of Directors, Strategic Planning Committee  
Commercial Investment Division of the GBRAR - 2005 President, 2002-2006 Member of Board of Directors  
Commercial Investment Division of the GBRAR - 2006 Member of the Year  
Commercial Realtors Alliance - Recipient of 2007 National Award for Commercial Real Estate Professionals  
LACDB (LA Commercial Database) - Member of Board of Managers 2004-05, 2007  
Trends in Real Estate Conference - 1998-2023 Multifamily Chairman, Committee and/or Presenter  
Finance 3352 (Real Estate Valuation & Investment) at LSU - Adjunct Instructor 2006 to 2018

Qualifications - D. Wesley Moore, II, MAI, CCIM

**IV. SPECIALIZED APPRAISAL EXPERIENCE**

I have signed, co-signed or otherwise had material involvement in the appraisal of numerous office buildings, retail buildings, industrial facilities, restaurants, convenience stores, self-storage facilities, and vacant, wetland and/or timberland tracts. A partial list of relevant properties is provided:

*Specialized Properties*

Avondale Global Gateway, Avondale, LA  
Doe Valley Resort and Golf Course, Brandenburg, KY  
Womans Hospital, Baton Rouge, LA  
Our Lady of Lourdes Hospital, Lafayette, LA  
Women's & Children's Hospital, Lafayette, LA  
Bollinger Shipyard, Lockport, LA  
Vulcan Foundry, Denham Springs, LA  
Santa Maria Golf Club, Baton Rouge, LA  
Oak Harbor Golf Course, Slidell, LA  
Belle Terre Country Club, Laplace, LA  
Pride Drive Distribution Center, Hammond, LA  
Baton Rouge West Distribution Center, Port Allen, LA  
Tammany Highlands Development, Abita Springs, LA  
The City Club, Baton Rouge, LA  
Highpoint Bowling & Putt Putt, Denham Springs, LA  
Don Carter's All Star Lanes, Baton Rouge, LA  
The Grand (17-screen) Theatre, New Orleans, LA  
UA CitiPlace Cinema 11, Baton Rouge, LA  
The Palace Theatre 10-Plex, Hammond, LA  
Grand Cinema, Baton Rouge, LA  
Rave Cinema, Baton Rouge, LA  
Grand Theatre, Lafayette, LA  
Grand Theatre, New Iberia, LA  
Grand Theatre, Houma, LA  
The Audubon Cinema, Baton Rouge, LA  
Celebrity Cinema, Broussard, LA  
Celebrity Cinema, Ruston, LA  
St. James Place, Baton Rouge, LA  
Franklin Foundation Hospital, Franklin, LA  
Winnfield Hospital, Winnfield, LA  
Oakdale Community Hospital, Oakdale, LA  
Avoyelles Hospital, Marksville, LA  
St. Lukes General Hospital, Arnaudville, LA  
St. Francis Hospital North Campus, Monroe, LA  
St. Theresa Hospital, Kenner, LA

*Office Buildings*

Bon Carre' Business Center, Baton Rouge, LA  
BellSouth Mobility Office Building, Baton Rouge, LA  
BellSouth Mobility Office Building, Orlando, FL  
CDI Center Office Building, Baton Rouge, LA  
IBM Building, Baton Rouge, LA  
Court Plaza Office Building, Baton Rouge, LA  
Community Coffee Office Building, Baton Rouge, LA  
Bank One South Tower, Baton Rouge, LA  
Blue Cross Headquarters, Baton Rouge, LA  
Corporate Centre Office Building, Baton Rouge, LA  
Sherwood Oaks Office Park, Baton Rouge, LA  
Sherwood Plaza Office Park, Baton Rouge, LA  
Bluebonnet Centre, Baton Rouge, LA  
IV United Plaza, Baton Rouge, LA  
XII United Plaza, Baton Rouge, LA  
Energy Centre, Baton Rouge, LA  
One American Place, LA  
Bank One Operations Center, Baton Rouge, LA  
Northpark Corporate Center II, Covington, LA  
Holiday Square, Covington, LA

*Office Buildings (Cont'd)*

Whitney National Bank Building, Baton Rouge, LA  
Hancock Bank Operations Center, Baton Rouge, LA  
CitiPlace Centre I, Baton Rouge, LA  
CitiPlace Centre II, Baton Rouge, LA  
CitiPlace Centre III, Baton Rouge, LA  
West Telecommunications Call Center, Baton Rouge  
Acadian Centre Office Building, Baton Rouge, LA  
Corporate Atrium Office Building, Baton Rouge, LA  
Elmwood Office Park DOE Buildings, Jefferson, LA  
The Stewart Building, Metairie, LA  
Heritage Plaza, Metairie, LA  
Latter Center West, Metairie, LA  
Columbia Medical Offices, Baton Rouge, LA  
Ochsner Medical Clinic, Baton Rouge, LA  
Williamson Eye Care & Surgery Center, Baton Rouge  
Earl K. Long Women's Clinic, Baton Rouge, LA  
I City Plaza, Baton Rouge, LA  
II City Plaza, Baton Rouge, LA

*Retail*

Acadian Perkins Shopping Center, Baton Rouge, LA  
Walker Plaza Shopping Center, Walker, LA  
Seville Plaza Shopping Center, Hammond, LA  
Westside Plaza, Hammond, LA  
Eastbank Shopping Center, Gonzales, LA  
Acadiana Square Shopping Center, Lafayette, LA  
Southdowns Shopping Center, Baton Rouge, LA  
Oak Grove Village Shopping Center, Prairieville, LA  
Oak Grove Plaza Shopping Center, Prairieville, LA  
Prairieville Plaza Shopping Center, Prairieville, LA  
Super Fresh Sav-a-Center, Zachary, LA  
Market Center at CitiPlace, Baton Rouge, LA  
Drusilla Shopping Center, Baton Rouge, LA  
Energy Plaza Shopping Center, Baton Rouge, LA  
Barnes & Noble Superstore, Baton Rouge, LA  
Central Plaza Shopping Center, Central, LA  
Winn Dixie Center, Prairieville, LA  
The Settlement, Baton Rouge, LA  
Parkway Plaza Shopping Center, Lafayette, LA  
Woodlawn Park Shopping Center, Baton Rouge, LA  
Siegen Village Shopping Center, Baton Rouge, LA  
Courtside Crossing, Baton Rouge, LA  
Essen Crossing Shopping Center, Baton Rouge, LA  
Marblegate - Phase II, Baton Rouge, LA  
Old River Marketplace, Shreveport, LA  
Shreveport Plaza, Shreveport, LA  
Lafayette Plaza, Lafayette, LA  
Jennings Plaza, Jennings, LA  
Sulphur Plaza, Sulphur, LA  
West Side Plaza, Houma, LA  
Eagle Plaza, Donaldsonville, LA  
Highland Plaza, Baton Rouge, LA  
Stirling 21 Center, Mandeville, LA  
Tiger Town Mall, Baton Rouge, LA  
Stirling Target Center, Lafayette, LA  
Northgate Mall, Lafayette, LA  
Arcadia Outlet Mall, Arcadia, LA

**IV. SPECIALIZED APPRAISAL EXPERIENCE (Continued)**

*Apartment Complexes*

The Metal Works, New Orleans, LA  
Gulfway Terrace Apartments, New Orleans, LA  
Carrolton Parc Apartments, New Orleans, LA  
Civic Center Apartments, New Orleans, LA  
Harbourside Apartments, Slidell, LA  
The Park at Covington, Covington, LA  
Villages at Fountain Lake Apartments, Gonzales, LA  
Audubon Lake Apartments, Lafayette, LA  
The Landing at Bayou Canes, Houma, LA  
Houma Highlands, Houma, LA  
Bimini Bay Apartments, Houma, LA  
Autumn Woods, Shreveport, Shreveport, LA  
The Reserve at Bossier, Bossier City, LA  
Maison Couteau, Baton Rouge, LA  
Park East Apartments, Baton Rouge, LA  
Bellemont Victoria I & II, Baton Rouge, LA  
Canterbury Square Apartments, Baton Rouge, LA  
The Gates at CitiPlace Apartments, Baton Rouge, LA  
Atrium Tower, Baton Rouge, LA  
Normandy Village Apartments, Baton Rouge, LA  
Forestwood Apartments, Baton Rouge, LA  
Willow Bend Lake Apartments, Baton Rouge, LA  
Oakbrook Village Apartments, Baton Rouge, LA  
Mirage Villa Apartments, Baton Rouge, LA  
Varn Villa Apartments, Baton Rouge, LA  
Tiger Plaza Apartments, Baton Rouge, LA  
Lakeshore Place Apartments, Baton Rouge, LA  
Family Manor Apartments, Baton Rouge, LA  
Classic Heights Apartments, Baton Rouge, LA  
Camellia Trace Apartments, Baker, LA  
Stoneybrook Apartments, Zachary, LA  
Oaks of Kingsbridge, Baton Rouge, LA  
Broussard Plaza Apartments, Baton Rouge, LA  
Woodstone Apartments, Hammond, LA  
Maison Rouge Apartments, Baton Rouge, LA  
Urban Meadows Apartments, Baton Rouge, LA  
New Beginnings Apartments, Baton Rouge, LA  
Olde Goodwood Apartments, Baton Rouge, LA  
Park Plaza Apartments, Baton Rouge, LA  
Chateau Jacques Apartments, Baton Rouge, LA  
Southgate I Apartments, Baton Rouge, LA  
Patiohouse I Apartments, Baton Rouge, LA  
King's Court Apartments, Baton Rouge, LA  
Shenandoah Bend Apartments, Baton Rouge, LA  
Broussard Plaza Apartments, Baton Rouge, LA  
Park Regency Apartments, Baton Rouge, LA  
Sherwood North Apartments, Baton Rouge, LA  
Oak Royale West Apartments, Baton Rouge, LA  
Capital Lake Apartments, Baton Rouge, LA  
Fox Hill Apartments, Baton Rouge, LA  
Appletree Apartments, Baton Rouge, LA  
Longridge Apartments, Baton Rouge, LA  
Southgate Apartments, Baton Rouge, LA  
Highland Club Apartments, Baton Rouge, LA  
Canebreak Apartments, Shreveport, LA  
Lexington Place I Apartments, Bossier City, LA  
Main Street Apartments, Lafayette, LA  
Chateau des Lions, Lafayette, LA  
Palmetto Apartments, New Orleans, LA  
Union Lofts, New Orleans, LA  
St. Charles Gardens, New Orleans, LA  
Sharlo Apartments, Baton Rouge, LA  
Feliciana Hills, St. Francisville, LA  
Provincial South Apartments, Baton Rouge, LA  
Treetops Apartments, Shreveport, LA  
Southpoint Apartments, Shreveport, LA  
Fox Trail Apartments, Shreveport, LA  
River Walk, Shreveport, LA  
Ames Garden Estates, Marrero, LA  
Pinnacle Homes at Coursey Place, Baton Rouge, LA  
CitiScapes at Essen Place, Baton Rouge, LA  
Lakeside Villas, Baton Rouge, LA  
New Richmond Place, Baton Rouge, LA  
Fountainbleau/Plantation Trace, Baton Rouge, LA  
Magnolia Place, Natchitoches, LA  
McKnight Manor, Opelousas, LA  
Pine Trace, Pineville, LA  
Hillcrest, Monroe, LA  
Ferriday Villa, Ferriday, LA  
The Patrician, Baton Rouge, LA  
Southern Meadows, Baton Rouge, LA  
Stadium Square, Baton Rouge, LA  
Southgate Towers, Baton Rouge, LA  
Live Oak Trace, Denham Springs, LA  
Pirates Bend, Baton Rouge, LA  
Melrose Place, Baton Rouge, LA  
Village Four, Baton Rouge, LA  
Ranch House, Baton Rouge, LA  
Pelican Bay, Baton Rouge, LA  
Copper Ridge Apartments, Baton Rouge, LA  
Cypress Lake Apartments, Baton Rouge, LA  
Turnberry Place Apartments, Baton Rouge, LA  
Magnolia Trace Apartments, Baton Rouge, LA  
El Cid Apartments, Baton Rouge, LA  
Kingston Pointe Apartments, Baton Rouge, LA  
Classic Apartments, Baton Rouge, LA  
Campus Apartments, Baton Rouge, LA  
Brightside Manor Apartments, Baton Rouge, LA  
Central Woods Townhomes, Central, LA  
Emberwood Apartments, Lafayette, LA  
Willow Bend Apartments, Lafayette, LA  
Acadian House Apartments, Lafayette, LA  
Brightside Crossing, Baton Rouge, LA  
Oakbrook Suites, Baton Rouge, LA  
Edgewood Place Apartments, Baton Rouge, LA  
Windsor Village Apartments, New Orleans, LA  
Sugar Mill Apartments, Kenner, LA  
Palmetto Place Apartments, Benton, LA  
Quail Court Apartments, Houma, LA  
Sweetwater Apartments, New Roads, LA  
King's Place Apartments, Thibodeaux, LA  
Georgetown Apartments, Baton Rouge, LA

**IV. SPECIALIZED APPRAISAL EXPERIENCE (Continued)**

*Apartment Complexes*

University House at Highland, Baton Rouge, LA  
Teakwood Village Apartments, Baton Rouge, LA  
Chateau Lafayette Apartments, Lafayette, LA  
King Louis IX Apartments, Lafayette, LA  
The Park on Bluebonnet, Baton Rouge, LA  
Mansions in the Park, Baton Rouge, LA  
Country Manor Apartments, Leesville, LA  
Somerset Apartments, DeRidder, LA  
Towne Oaks Apartments, Baton Rouge, LA  
The Embers at Timber Ridge, Lake Charles, LA  
Coventry Terrace, Baton Rouge, LA  
Dove Creek, Baton Rouge, LA  
Cypress Park, Baton Rouge, LA  
White Oaks Apartments, Oak Grove, LA  
Cotton Bayou, Monroe, LA  
Wooddale Park, Alexandria, LA  
Magnolia Trace Apartments, Alexandria, LA  
Lawson Heights, Alexandria, LA  
Beau Maisons, Lafayette, LA  
Beau Soliel, Lafayette, LA  
Chicory Place, Lafayette, LA  
Cottages of Acadia, Lafayette, LA  
Grande Pointe, Lafayette, LA  
Carmel Estates, Lafayette, LA  
Mon Chateau, Lafayette, LA  
Pinhook South Apartments, Lafayette, LA  
Bacmonila Apartments, New Iberia, LA  
Park Shadows, New Iberia, LA  
Villages at Westlake, Shreveport, LA  
Somerset Apartments, Derrider, LA  
Esplanade Ridge, Shreveport, LA  
Spring Ridge Apartments, Shreveport, LA  
Stockwell Landing, Bossier City, LA  
Lexington Place II, Bossier City, LA  
Walker Place, Bossier City, LA  
Creeks at Morrison, Hammond, LA  
Vantage Pointe Apartments, Zachary, LA  
Muller's Lofts, Lake Charles, LA  
Shadowwood Apartments, Lake Charles, LA  
Union Lofts, New Orleans, LA  
Saratoga Lofts, New Orleans, LA  
Jefferson Place Apartments, Marrero, LA  
Chateau Ames, Marrero, LA  
Lakewind East Apartments, New Orleans, LA  
Marigny Square, New Orleans, LA  
1201 Canal Street, New Orleans, LA  
St. Michael Senior Apartments, New Orleans, LA  
Iberville IV Apartments, New Orleans, LA  
Village at Magnolia Trace, Zachary, LA  
Village Park Apartments, New Iberia, LA  
Sugarland Terrace, New Iberia, LA  
Chateau Creole Apartments, Houma, LA  
Krogen Kove Townhomes, Hammond, LA  
West View Apartments, Hammond, LA  
Arlington Townhomes, Baton Rouge, LA  
Ivy Park Apartments, Baton Rouge, LA  
Cane River Apartments, Houma, LA  
Columns at Long Farm, Baton Rouge, LA  
Camelia Gardens, Lafayette, LA  
LaSalle Apartments, New Orleans, LA

*Hotels*

Hotel Bentley, Alexandria, LA  
Traveler's Inn Motel, Lafayette, LA  
Newcourt Inn, Port Allen, LA  
Best Western Chateau Louisianne, Baton Rouge, LA  
Best Western Richmond Suites, Baton Rouge, LA  
Howard Johnson Plaza-Suite Hotel, Baton Rouge, LA  
Holiday Inn North, Lafayette, LA  
Shoney's Inn - Westport, Port Allen, LA  
Ramada Inn, Port Allen, LA  
Homewood Suites Hotel, Baton Rouge, LA  
Days Inn of Baton Rouge  
Howard Johnson Hotel, Gretna, LA  
Comfort Inn, Baton Rouge, LA  
Days Inn & Suites, Gonzales, LA  
Alamo Plaza Hotel, Baton Rouge, LA  
Sun Suites Hotel, Baton Rouge, LA  
Quality Suites Hotel, Baton Rouge, LA  
TownePlace Suites, Baton Rouge, LA  
SpringHill Suites, Baton Rouge, LA  
Fairfield Inn, Baton Rouge, LA  
Renaissance Marriott, Baton Rouge, LA  
Red Lion Inn, Baton Rouge, LA  
Holiday Inn South, Baton Rouge, LA  
Value Place Suites, Baton Rouge, LA  
Renaissance Marriott, Baton Rouge, LA  
Candlewood Suites, Baton Rouge, LA  
Holiday Inn South, Baton Rouge, LA  
Radisson, Baton Rouge, LA  
Days Inn, Thibodaux, LA  
Staybridge Suites, Baton Rouge, LA  
Home2Suites, Baton Rouge, LA  
Home2Suites, Alexandria, LA  
Marriott Autograph Watermark, Baton Rouge, LA  
Comfort Inn, Gonzales, LA  
America's Best Value Inn, Denham Springs, LA  
Best Western, Gonzales, LA  
Best Western, St. Francisville, LA  
Motel 6, Port Allen & Baton Rouge, LA  
Holiday Inn Express, Baton Rouge, LA  
Hampton Inn, Denham Springs, LA  
Lod Cook Conference Center, Baton Rouge, LA  
Comfort Suites, Baton Rouge, LA  
TRU by Hilton, Baton Rouge, LA  
Fairfield Inn & Suites, Houma, LA  
Microtel, Pearl River, LA  
Wingate by Windham, Slidell, LA  
Microtel, Houma, LA  
Holiday Inn, Houma, LA  
OYO Hotel, Port Allen, LA

*Correctional Facilities*

Richwood Correctional Center, Monroe, LA  
Catahoula Correctional, Harrisonburg, LA  
Jackson Correctional Center, Jonesboro, LA  
Richland Parish Detention Center, Rayville, LA  
River Correctional Center, Ferriday, LA  
LaSalle Correctional Center, Urania, LA  
Irwin Detention Center, Ocilla, GA

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**V. CLIENT/REFERENCE LIST**

*Banks*

Capital One Bank  
Hancock Whitney Bank  
Bank of America  
Wells Fargo Bank  
LaSalle Bank  
JP Morgan Chase Bank  
B1Bank  
Regions Bank  
The First, ANBA  
BancorpSouth  
US Bank  
RBC Bank  
Omni Bank  
Teche Federal  
First Horizon/Iberia Bank  
Bank Plus  
First American Bank  
St. Martin Bank & Trust  
Alliance Bank  
City National Bank  
Gulf Coast Bank  
Bank of Commerce  
First Guaranty Bank  
Louisiana Bank & Trust  
PNC Bank  
Star Bank  
First Bank  
First National Bank of Commerce  
Fidelity Bank  
Fidelity Homestead  
Citizens Bank & Trust  
American Gateway Bank  
Iberville Bank & Trust  
United Community Bank  
Mid-South Bank  
Washington State Bank  
Bank of Zachary  
Mississippi River Bank & Trust  
California Bank & Trust  
HSA Wexford Bancgroup  
Ocwen Federal Bank  
Central Progressive Bank  
Investar Bank  
State Bank  
Key Bank  
Wachovia  
Red River Bank  
First NBC  
Trustmark Bank

*Mortgage Companies*

Prudential Huntoon Paige  
Walker-Dunlop  
Red Stone Agency Lending  
Dougherty Mortgage  
Lend Lease Real Estate  
Credit Suisse First Boston  
Midland Funding Services  
Highland Mortgage

TransAmerica Commercial Finance  
Column Financial  
GE Capital  
Wachovia  
MMA Financial  
AMI Capital  
CIBC World Markets Corporation  
Reilly Mortgage  
National Realty Funding, Inc.  
Greystone Commercial Mortgage  
Red Capital  
Hanover Capital Corporation  
Glaser Financial  
PW Funding  
Eustis Mortgage  
JP Morgan Mortgage Capital  
Archon Financial  
Arbor National  
AMRESO  
DLJ Mortgage Capital  
Lehman Brothers  
Standard Mortgage  
Guilford Capital Corporation  
Central Park Funding  
Bridger Funding  
Andrews Commercial Mortgage  
United Companies Financial Corp  
Rockport Mortgage  
Greenwich Capital  
Interbay Funding  
Bayview Financial  
Silverhill Financial  
Mercury Financial  
Enterprise Mortgage Investments  
Centennial Mortgage  
Prudential Mortgage Capital  
Collateral Mortgage  
Velocity Capital  
CharterMac  
CapMark  
GMAC Commercial Finance  
Davis-Penn Mortgage  
Eastern Mortgage Capital

*Governmental & Corporate Clients*

Wal-Mart Stores, Inc.  
Federal Deposit Insurance Corporation (FDIC)  
Dollar General Corporation  
McDonald's Corporation  
Protective Life Insurance Company  
W. P. Carey & Co., LLC  
Southeastern Louisiana University  
Principal Financial Group  
Exxon Corporation  
Port of New Orleans  
State of Louisiana - Division of Administration  
LA Department of Transportation & Development  
Parish of Ascension  
Iberville Parish  
Stirling Properties

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**VI. PUBLICATIONS**

*A Brief Overview of the Baton Rouge Apartment Market, 1997 through 2023 (27 publications) Trends in Baton Rouge Real Estate, LSU Real Estate Research Institute and the Commercial Investment Division of the Greater Baton Rouge Association of REALTORS*

Real Estate Research Institute, E.J. Ourso College of Business Administration, Louisiana State University:

*An Analysis of Baton Rouge Real Estate: 1990 - 2002 (Apartment Section, Yearly)*

Cook, Moore, Davenport & Associates, in conjunction with the Real Estate Research Institute at Louisiana State University:

*An Analysis of the Baton Rouge Apartment Market: 2004 - 2023 (Yearly)*

